Urgent need for a water supply business in a district of Vientiane Province with a fast growing population!

Estimated revenue after 3 years in operation: approx. US$400,000. The number will increase gradually.

Lao PDR
Vientiane Province
Muang Meun District
Project Details

Muang Meun District is situated in the highlands on the east side of Vientiane Province. It has a total population of nearly 40,000 people. The district’s major cash crops include job’s tears and cassava. The province’s government has made Muang Meun a focus for infrastructure development. Water supply is the top priority.

The province’s Investment Promotion Section is actively seeking an investor(s) to establish a water supply business in Muang Meun Municipality, where nearly 2,000 households of 5 villages call home. Once completed, the plant should be able to provide water to over 16,000 residents of Muang Meun Municipality and their businesses. The district’s average annual population growth rate is 6.86%. Estimated minimum monthly water usage is 100m³.

Muang Meun District has set out a detailed city development plan, which will be useful for the investor(s). Choices of water source for the plant include the Mekong River, Nam Khouang, Phavi Creek, Nam Pheun, Nam Leng and underground water.

Investment Duration: 30 years.
Project Details (cont.)

Form of Investment: Domestic and or foreign, private investment.

Site Location: The proposed site for the plant is within 10 km of the Muang Meun administrative offices, electricity station, Non Hai bus terminal and market, and the Lao Development Bank. It is 22 km from Ban Vang border checkpoint.

Local services: The site has access to electricity, water piped in directly from a creek, underground water, and garbage collection, as well as internet, landline and mobile phone services.

Local construction supplies: The developer(s) may utilize available local construction materials such as sand and gravel, cement, bricks, clay blocks, roof tiles, zinc sheets, wooden boards and beams, and steel bars. Some electronic appliances can also be found locally.

Construction heavy machinery: Excavator, bulldozers, and cranes are available locally.

Labor: Muang Meun District has a total population of nearly 40,000 people with the workforce accounting for 35% of the population. Local daily wages range from 40,000 kip to 50,000 per person.
Income/Incentives & Minimum Requirements

Income generating opportunities from:

- Selling water to over 16,000 residents of Muang Meun Municipality and their businesses.

Incentives

- 10 years tax holidays,
- Import Tax Exemption for equipment to operate the project

Support from the Government

- Shorten application process;
- Provide consultation in every step of the project application process; and
- Facilitate access to other public services.

Minimum Requirements

- Memorandum of Understanding (MOU);
- Feasibility studies and business development plan;
- An Initial Environmental Examination (IEE) or an Environmental and Social Impact Assessment (ESIA). The IEE or ESIA will involve the public and seek to mitigate all negative impacts while maximizing benefits;
- State Land Concession agreement;
- Any business operation licenses and agreements required by concerned government authorities;
- Capital of US$4,000,000;
- Must have a ‘buy local’ policy;
- Must provide business opportunities for local community and promote the livelihood of local villagers;
- Must give priority to locals in the job recruitment process; and
- Must contribute to the community development fund.
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